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## BSNL'S NET WORTH

Anupam Shrivastava, CMD, BSNL

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## BSNL collects record ₹6,500-cr revenue from enterprise division

PRESS TRUST OF INDIA  
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**STATE-OWNED TELECOM FIRM** BSNL has collected a record revenue of ₹6,500 crore from enterprise segment, making it sufficiently funded, which will help in meeting its various requirement.

"We have collected ₹6,500 crore from enterprise segment for 2018-19. This is highest ever that BSNL has collected with 91 enterprise making payment. On average, annual collection used to be from 50-60 enterprises," BSNL CMD Anupam Shrivastava said.

When asked if this will help BSNL to make salary payments, he said that financially, the company is in comfortable position and it has seen revenue stabilising in other segments as well. "Even in consumer and mobility segment, revenue has stabilised and we have seen slightly increase in it. Worst is behind us. We are looking for revival only. In my five years, I have realised that BSNL has so much with it that this organisation should

never face problem," Shrivastava said.

BSNL has been ailing because of high revenue-to-wage ratio as a large number of government employees were transferred by the telecom department to the telecom PSU.

"We are sitting on gold mine. The department of public enterprise has declared that BSNL has a net worth of ₹83,000 crore, which is humongous. If we start working on asset monetisation, we will be able to resolve most of our issues," Shrivastava said.

Despite being a loss-making telecom firm, BSNL has the lowest debt of ₹14,000 crore among all telecom operators. The company has been operating in the highly competitive telecom market without having spectrum for 4G services.

It is the only incumbent operator that has been adding new subscribers every month while others have lost millions in the last few months. It has sought 4G spectrum across India through equity infusion of ₹7,000 crore. The total spectrum will cost the firm ₹14,000 crore.

**BSNL CMD Anupam Shrivastava says the company is in comfortable position and it has seen revenue stabilising in other segments as well**