

BHARAT SANCHAR NIGAM LIMITED

Regd. Office: Bharat Sanchar Bhawan, H.C.Mathur Lane, Janpath, New Delhi-110001.

CIN: U74899DL2000GOI107739 Website: www.bsnl.co.in

Intent for entering into Intra Circle Roaming arrangements for 2G and / or 3G Mobile Services of BSNL on non-exclusive basis

Pursuant to letter no. 842-725/2005-VAS/269 dated June 12, 2008, the Department of Telecom has amended the terms of the Licenses to permit the Service Providers to enter into commercial arrangements for intra-circle roaming facilities with other holders of Licenses in the same Circle.

With the objective of, benefiting the Subscribers of each of the Parties by enabling them to make and receive voice calls and access data and other services, proposals are invited from interested and eligible companies for entering into Intra Circle Roaming (hereafter called 'ICR') arrangements for 2G and / or 3G Mobile Services of BSNL on non-exclusive basis and in accordance with the applicable laws.

BSNL, as a CMTS licensee, will offer its 2G and / or 3G Mobile GSM network for Intra Circle Roaming as a provider, whereas the Intra Circle Roaming partner, as a provider should either be a legal and valid 2G and / or 3G licensee in that LSA duly authorized by the Department of Telecom or should be a Unified Access Service Licensee / Unified License (Access Service) Licensees / Unified Licensees with Access Service Authorization. Further, the two parties will provide the ICR in letter and spirit of Chapter VIII (Access Service) clause 2.1(a) (ii) of Unified License issued by DoT.

BSNL will enter into an ICR agreement with the interested eligible companies for its pan India operational area (except Delhi and Mumbai License Service Areas (hereafter called 'LSA')). Subsequent to the entering into an ICR agreement, commercial launch of ICR services will be done in select LSA(s) in select geographical areas on need basis, with mutual consultation and consent of the other party.

The interested eligible companies may submit a letter of intent for entering into ICR for 2G and / or 3G Mobile services be addressed to CMD, Bharat Sanchar Bhawan, HC Mathur Lane, Janpath, New Delhi-110001 on any working day. BSNL will scrutinize such proposals and will initiate the subsequent processes within next 30 days.

Eligibility Conditions:

Department of Telecom vide its letter no. 842-725/2005-VAS/269 dated June 12, 2008 has amended the terms of the Licenses to permit the Service Providers to enter into commercial arrangements for intra-circle roaming facilities with other holders of Licenses in the same Circle.

As such the company intending to enter into ICR arrangements with BSNL in a particular LSA should be a legal and valid licensee in that LSA duly authorized by the Department of Telecom.

Way Forward:

1. Currently, BSNL provides GSM based 2G and 3G Mobile in the following LSAs grouped into four zones.

Sl.No.	Zone	LSAs within the Zone
1.	North	Haryana, Himachal Pradesh, Jammu & Kashmir, Punjab, Rajasthan, UP (East), UP (West) including Uttrarakhand.
2.	East	Assam, Bihar including Jharkhand, Kolkota Metro, Orissa, West Bengal including A&N, North East (NE-I including NE-II).
3.	West	Gujarat, Maharashtra, Madhya Pradesh including Chhatisgarh.
4.	South	Andhra Pradesh, Karnataka, Kerala, Tamil Nadu including Chennai

2. Subsequent to the compliance to the eligibility condition, BSNL may enter into ICR agreement for its 2G and / or 3G Mobile Network with the company, on a mutually agreed ICR agreement template for its entire operational area namely the 20 LSAs. However, merely by entering into ICR agreement with private operator for its entire operational area does not mean that BSNL is commercially launching ICR in these 20 LSAs. A final decision to commercially launch ICR in a particular LSA and the LACs defining the geographical areas, where the ICR is to be launched would be done on need basis of both the parties and with the mutual consultation and consent of both parties.

3. BSNL will request the intending ICR partner for thorough testing at a minimum of two LSAs, decided mutually, for carrying out testing of all the call scenarios involved and exchange of TAP files, wherever applicable, through external Data Clearing House. In parallel, BSNL may also initiate the process of finalization of the mutually agreed upon ICR agreement template and the commercials involved therein.
