

## Press Release

BSNL and ECIL ,a Government Enterprise under Department of Atomic Energy have entered into Strategic Alliance MOU today on 28<sup>th</sup> June 2023 for a period of three years. The MOU covers the broader area of alliance between both the PSEs on various product lines viz. SDWAN, Smart Meters, Surveillance Systems, Cyber Security, eSCADA coupled with various flavours of telecom connectivity and thereby offering an eco system of cost effective valuable offering under total MII(Make in India) mode. The MOU enables BSNL to promote indigenous technology development with an aim to meet Government's "Make in India" Initiative.

BSNL offers a comprehensive range of services to public, government, and private organizations in B2B and B2C segments. In order to enhance its offerings and transition from a network services provider to a managed connectivity provider, BSNL aims to collaborate with strategic partners across the IT and Telecom segments.

ECIL is a Government of India under the Government of India enterprise under Department of Atomic Energy and undertakes specialized projects of national importance in various fields, including defence, homeland security, aerospace, satellite communications, networking. The company is actively involved in manufacturing crucial systems for the Government of India and is aligning itself with the "Make in India" (MII) initiative to manufacture SDWAN, routers, switches, GPON, surveillance cameras.

Sh V Ramesh ,Director Enterprise BSNL informed that ECIL's state of the art manufacturing facilities and cutting edge innovation of ECIL will be leveraged with the widespread network of BSNL across India to offer value based offerings to customers across all B2B and B2C segments. The MOU enables BSNL to roll out indigenous offerings similar to 4G network rollout.

Dr A K Sharma ,Director(Technical),ECIL with a pioneer profile in Missile Technology, stressed on the fact that ECIL is well equipped with systems and processes to develop Telecom and IT equipments of current relevance in the Telecom market and would be promoting proper supply chain management of the SDWAN,Routers,Radios,Switches which can be deployed by BSNL in their network.