

BHARAT SANCHAR NIGAM LIMITED

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**Commercials for entering into Intra Circle Roaming arrangements
for 2G and / or 3G Mobile Services of BSNL on non-exclusive basis**

In continuation to the Policy document of BSNL for entering into Intra Circle Roaming arrangements for 2G and / or 3G Mobile Services of BSNL on non-exclusive basis , as already available at the BSNL Corporate website, the commercials applicable for implementing ICR services with BSNL are as follows:

(i). The rates would be applicable on mutual basis i.e. both BSNL as a provider (when ICR partner is the seeker) and BSNL as a seeker (when ICR partner is the provider).

(ii). The following specified rates will be used by BSNL in a transparent non exclusive manner for Intra Circle Roaming services.

Voice (MO /MT) – 25 paisa / minute

SMS (MO/MT) - 03 paisa / SMS

Data - 25 paisa / MB

(iii). Here, BSNL has specified its commercial rates, it intends to charge, as a provider from its ICR partner, and on reciprocal basis intends to pay to its ICR partner, when BSNL is acting as a seeker.

(iv). These non exclusive specified ICR rates will be valid for one year and after that the rates be revisited based on the number of ICR arrangements with other operators in an LSA and on the actual data (in terms of volumes and revenues) generated thereon.

(v). In the event, ICR partner, as a provider is willing to offer rates lower than these specified rates, BSNL, as a seeker may agree to the same. However, as a provider, BSNL will charge the specified rates only.

(vi). In the event, ICR partner, as a provider is offering rates, which are higher than the specified rates fixed by BSNL, BSNL would reserve the right to upwardly modify its specified rates as a provider to match the higher rates offered by the ICR partner.
